

CUSTOMER STORY

Government healthcare organization

Maximizing every square foot: How smart space management saved millions in healthcare

Imagine transforming a modest 330-square-foot room into a catalyst for an \$8.3 million windfall. This case study unveils the remarkable journey of an organization that redefined healthcare delivery and space management, proving that even the smallest spaces can yield extraordinary results. Dive in to discover the innovative strategies and bold decisions that turned a seemingly ordinary room into a game-changer, revolutionizing not just their bottom line, but the very essence of their operations.

Key stats

Healthcare
Industry

11,000+
Clinics

18
Regions

184M+
Square feet



THE CUSTOMER

Pioneering healthcare: A trailblazer in patient care

Meet a forward-thinking government healthcare organization that's setting new standards in patient care.

With an expansive network covering 18 regions and over 1,100 clinics, they manage a staggering 184 million square feet of space. Their dedication to innovation and efficiency is not just impressive—it's inspiring.



THE CHALLENGE

Rising demand, limited resources: The call for innovation

In the face of rising demand for space and tight budgets, this organization saw an opportunity to revolutionize their operations. Divisions were clamoring for more room to expand services, but simply buying or building more space wasn't an option. The influx of new patients, driven by various initiatives, added to the urgency. They needed a game-changing, creative solution to optimize their existing facilities and meet the growing needs of their patients.



THE SOLUTION

Strategic space management: A revolutionary approach

The organization took a bold step forward by implementing a cutting-edge space management solution, Archibus by Eptura. This provided them with a comprehensive inventory of their space, detailing what was being used and how. With this newfound visibility, they could make strategic decisions about repurposing and creating multipurpose spaces.

An example of one of their most innovative moves was identifying a 330-square-foot room initially used for occasional X-rays, which sat empty most of the time. By leveraging their space management tools, they recognized this underutilized area and saw an opportunity for transformation. They converted it into a multipurpose infusion treatment space, saving a remarkable \$8.3 million annually by reducing the need to outsource these services. This proactive approach not only saved costs but also enhanced patient care by keeping services in-house.



THE RESULTS

Transformative outcomes: Saving millions and enhancing care

The organization's forward-thinking strategies have yielded incredible results. By improving the utilization of their current space by just 2.5%, they have the potential to save up to \$2 billion annually in outsourced medical care costs. This significant saving allows them to better serve their clients and maintain the highest standards of care.

Their long-term goals include expanding their space optimization efforts into maintenance operations, preventative maintenance, and condition assessment. With better visibility into their portfolio, they have streamlined facility usage and created more adaptable spaces.

This organization's story is a testament to their innovative spirit and unwavering commitment to excellence. By leveraging technology and strategic planning, they continue to lead the way in efficient and effective healthcare management. Their journey is not just about managing space—it's about transforming the future of healthcare.

Solutions



Centralized reporting platform



Centralized space management



Data-driven insights for better decision-making

About Archibus

Archibus®
by eptura™

Archibus by Eptura is the leading Integrated Workplace Management System for managing facilities, infrastructure, and real estate. For more than 40 years organizations have deployed Archibus to gain full built environment insights that allow them to reduce costs, optimize operations and elevate employee experiences.

To experience the power of
Archibus solutions firsthand

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work your world™

Eptura is a global worktech company that provides software solutions for people, workplaces and assets to enable everyone to reach their full potential. Our scale and expertise helps organizations to engineer a thriving work environment, by giving them the understanding they need to enhance their employee experience, workspaces, and asset value.



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